June 1, 2002 Exhibit 14-1 FCIC-M13

CROPS WHICH ALLOW MULTIPLE TYPE 14 RECORDS (Different Coverage Levels and/or Price Election Factors by Type)

Crop Name	Crop Code	Ins Plan Code	State(s)	
Grapes	0053	86	Idaho Oregon Washington	If the producer selects a different Coverage Level or Price Election Factor by variety group, a separate type 14 record is required.
	0053 0052	86	California	Submit a separate type 14 record for each Grape type insured.
	0052	86	Arizona	
Dry Beans Dry Peas	0047 0067	90 86	ALL ALL	If the producer selects a different Coverage Level or Price Election Factor by Dry Bean or Dry Pea type, a separate type 14 record is required.
Florida				
Citrus	0245 0246 0247 0248 0249 0250 0251	50	12	If the producer selects a different Price Election Factor by type, a separate type 14 record is required.

June 1, 2002 Exhibit 14-2 FCIC - M13

Late Sales Reduction Process

- 1. The reporting information for the Sales Reduction Process is the T14 ISAM Key. DAS will consider the coverage level or price election (new or changes) to apply the late sales reduction.
- 2. Sales Reductions: The Saturday of the week containing the:
 - 30th day after Sales Closing = Reduction Flag "00"
 - 31 59 days after Sales Closing = Reduction Flag "01"
 - 60 90 days after Sales Closing = Reduction Flag "02"
 - Greater than 90 Days after Sales Closing = Reduction Flag "03"
- 3. If the written agreement processing flag = "W", "NC", or "NT", the written agreement date will be used to determine the late sales reduction. If the written agreement flag is equal to "3" the rate state/county ADM SCD will be used. If the written agreement flag is equal to "H", "P", "R", "RC" or "RT", the greater date of the rate state/county ADM SCD or the written agreement date will be used to determine LSR.
- 4. If the price election percentage, coverage level, or market price indicator changes (after the lockdown date), the late sales reduction is recalculated. The late change date field will reflect the date of the batch where the coverage level, price election, or market price indicator was changed. If the company resubmits the 14 record back to the lockdown coverage level, price election and market price indicator, DAS will reverse the reduction to the lockdown reduction percentage.
- 5. When the late process flag equals "05" alternate crop, LSR is bypassed and the reduction flag is zero filled. The coverage flag must equal "C".
- 6. A warning message, error 14099, is issued to companies when price election, coverage level, or market price indicator changes from the price election, coverage level, or market price indicator on the ISAM, and/or when late sales reduction is valued.
- 7. If the 14 record contains a multi-county flag of "S", the "S" will have the same reduction as the "P" record.
- 8. For crops with multiple types/practices, the lowest late sales reduction will apply provided the same coverage, price election and market price indicator agree between the multiple type/practices.
- 9. Price election factor is not applicable for AGR, plan code 63, therefore, it is not a factor in the determination of late sales reduction. Late original submissions and changes to coverage level are applicable for LSR.
- 10. If the crop is nursery, crop code 0073, LSR is calculated as follows: If the signature date is less than or equal to October 1 of the current reinsurance year minus one, and the contract flag equals one (carryover), then DAS will use the October 1 date as the sales closing date to determine LSR. If the signature date is greater than or equal to October 1, then DAS will use the signature date as the sales closing date, the contract flag must be equal to zero (new contract).
- 11. If the crop is Florida Fruit Trees, crop codes 0207 through 0214, then LSR is calculated as follows:

 If the signature date is less than or equal to November 11 of the current reinsurance year minus one, and the contract flag equals one (carryover), then DAS will use the November 20 date as the sales closing date to determine LSR. If the signature date is greater than or equal to November 20, then DAS will use the signature date as the sales closing date, the contract flag must be equal to zero (new contract).
- 12. If the company initially transmits the policy without written agreement information, later transmission of the written agreement date will not recalculate late sales reduction. Initial cutoff dates will apply.

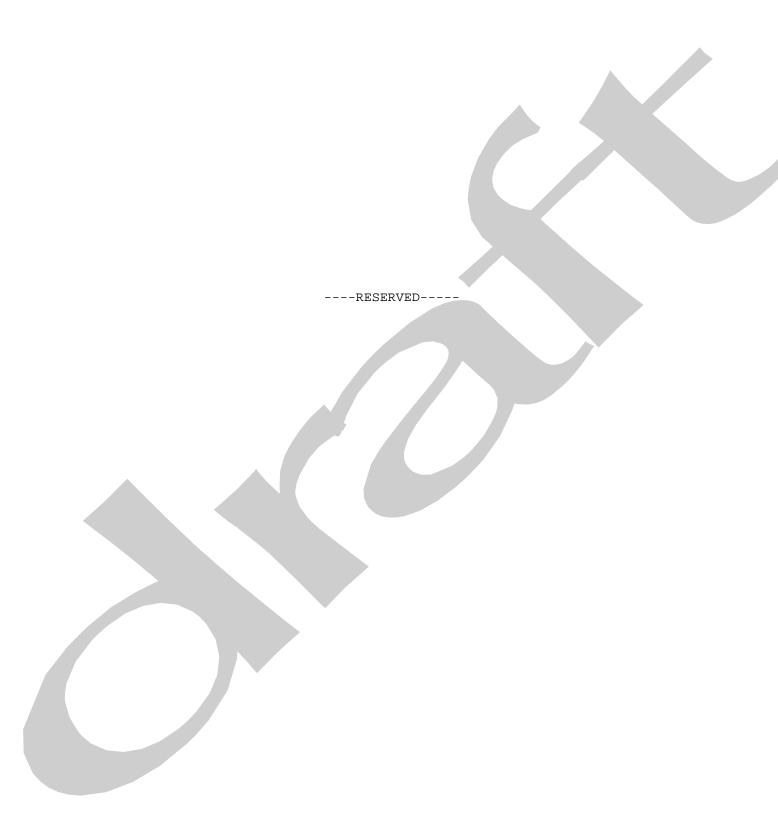
FCIC-M13 2 RY 2003

June 1, 2002 Exhibit 14-2 FCIC - M13

13. Companies should ensure that price, coverage levels, or market price indicators are not modified after a loss has been incurred by the insured. A DAS error will be generated to the company if the claim date is prior to the LSR change date.



June 1, 2002 Exhibit 14-3 FCIC-M13





June 1, 2002 Exhibit 14-5 FCIC-M13

2003 Crops by Plan Code for which "CAT" Coverage is NOT AVAILABLE:

Plan <u>Code</u>	Crop Code	Crop
GRIP (73)	0041 0081	Corn Soybeans
RA (25)	0015 0011 0041 0078 0081 0091	Canola Wheat Corn Sunflowers Soybeans Barley
CRC (44)	0011 0018 0021 0041 0051 0081	Wheat Rice Cotton Corn Grain Sorghum Soybeans
AGR (63)	0063	AGR